

Client:

# > Rohan Trading Company

Rohan Trading Company is an Australian owned and operated company, which was established in 1987 to service the Australian and worldwide markets with local and imported products. The products they sell and export include: beef, lamb, mutton, pork, poultry meats, venison and grocery items. Export markets include Japan, Hong Kong, China, Korea, Philippines, New Zealand, Taiwan, Singapore, South Africa, South Pacific, Sri Lanka and the USA.

*“The RTS team is always very thorough and knows the warehousing space very well, which means we save money ultimately, as we know that we won’t have to follow up on any of their work and our client will be happy with the services provided.”*

Stan Bearder,  
General Manager, Microlistics

## Business Challenge

Up until 2006, Rohan Trading had existed with a small cold room for storing their stock – as their core business is transport. In making the decision to expand their operation and building a new facility, they looked to a solution provider that could assist in establishing the hardware and software to help drive this new facility for them.

They selected Microlistics and RTS for assistance. Microlistics were engaged to project manage the site, whilst RTS delivered the solution including all the infrastructure, wireless technology and hardware.

## RTS solution for Rohan Trading

The key objectives for the project were to ensure that Rohan Trading went live on time, and were able to take on the stock within the agreed project timeframes. The plan was to start with small stocks initially within the warehouse. Also, the solution RTS provided needed to be scalable and provide the flexibility for growth.

## Outcomes

Microlistics have been extremely happy with the role that RTS played in the project. RTS and Microlistics have partnered together on a number of projects over the years. Stan Bearder, General Manager, Development & support services, described RTS as being extremely professional, and always producing high quality work.

## Products implemented

Intermec RF Terminals and RTS CISCO LAN.

## KEY BENEFITS

The solution has delivered a range of benefits to Rohan Trading including:

- Ability to handle stock in real time
- Scalable solution which provided the business with the flexibility to grow and expand
- Complete turnkey solution that went live with ISIS WMS software, with no impact to the business

## CONTACT US

If you would like further information about any of our products, services, or other case studies, please visit our website at [www.radterm.com.au](http://www.radterm.com.au), call us on +61 3 9240 4200 or email [sales@radterm.com.au](mailto:sales@radterm.com.au) and we will contact you within 24 hours of your enquiry.

108 Dohertys Road, Laverton North  
Victoria 3026, Australia

Telephone  
61 3 9240 4200

Facsimile  
61 3 9369 9478

Web  
[www.radterm.com.au](http://www.radterm.com.au)

